

 | Ford Credit

CommercialLeaseSM



Configure the Lease That Works for You

What Is CommercialLeaseSM?

- An open-ended Terminal Rental Adjustment Clause (TRAC) lease
- The lessee is responsible for the residual at lease-end
- For vehicles used more than 50% of the time for business purposes

CommercialLease Features:

- Specialized equipment and upfits can be residualized
- No excess wear and use penalties
- No mileage restrictions
- No acquisition, up-front or termination fees
- Advance or arrears payment option
- Master Lease Agreement
- Combined billing
- Service, maintenance contracts and Commercial GAPCoverageSM can be included

Eligible Lessees:

Must be a commercial entity (such as sole proprietor, corporation or LLC). Nonprofit organizations and private colleges and universities that are not designated as governmental entities are also eligible.

Eligible Vehicles:*

- New and used cars and trucks
- Vehicles with upfits

Ineligible Vehicles:

- Emergency, fire and ambulance
- For hire (including taxi)
- Rental vehicles
- Driver education
- Federal, state or local governments
- Municipal vehicles

Ford Credit Standard Terms and Residuals Guidelines:**

(% based on final net capitalized cost)

24 months	50%
36 months	40%
48 months	30%
60 months	20%

*Vehicles hauling hazardous materials or used for people moving and passenger transport are subject to Ford Credit review and approval. **Nonstandard terms and residuals are subject to Ford Credit approval. Nonstandard term residuals available.



At CommercialLease End:

- Contact our Business Center at 800-727-7000 to:
 - Obtain a payoff quote and assistance with the buyout process
 - Discuss the option to extend the term of your CommercialLease agreement
 - Discuss the option of Ford Credit selling the vehicle for you*
- Contact your dealer to:
 - Purchase or lease a new Ford vehicle and facilitate the trade-in of your current vehicle
 - Assist with terminating your vehicle; you will need to schedule a vehicle-return appointment with your originating dealer

Contact your local Ford Dealer or go to ford.com/finance/commercial-financing for more information.

A Lease Plan Built for Business

A Ford Credit CommercialLease is a great alternative to conventional financing. It is a customizable lease program designed for commercial and fleet customers. It offers a variety of terms and residuals to fit your specific needs and can be a smart financial decision for your business.

*You are responsible for any difference between the balance owed and the selling price (including any costs incurred to sell the vehicle as agreed upon in your Master Lease Agreement).

